

Below, you will find the lot description and requirements. The award is based on the evaluation of qualifications and price, as summarised in the document Award Criteria. By submitting your offer, you commit to delivering the respective services upon acceptance. Travel expenses for experts will be covered separately in accordance with the association's guidelines and, if applicable, project-specific regulations.

Lot 1: Local Project Manager(s) and Translator(s)

The local project manager(s) is responsible for supporting the international experts as well as general local project management across all work packages. They will be in direct contact with AGHA and the International Project Manager. In addition to ensuring the implementation of respective activities, such as coordinating training sessions, their tasks also include formal/administrative activities, such as supporting AGHA in requesting quotations (procurement), project documentation, participation in project meetings, project reporting, etc. Furthermore, the local project manager also acts as a translator, for instance during training sessions, workshops, or meetings. For further details on the responsibilities, please refer to the project details.

Required minimum qualifications for expert(s) (otherwise exclusion from the selection process):

- Healthcare- and/or Pharma- related Bachelor Degree
- Expert is based in Senegal
- Fluent in English
- Fluent in French

Requirements for your offer (otherwise exclusion from the selection process):

Please provide us with a daily rate, including taxes, if applicable. In particular, any possible VAT calculation should be included in the offer.

Specify the desired payment terms in your offer, but no less than 30 days after receipt of the invoice and proof of performance (time sheets).

When preparing the offer, please assume the following maximum budget, which may be adjusted by AGHA during the project: €5,950.00.

Please confirm in your offer that you can carry out the tasks outlined in the project description within the specified maximum budget, considering your desired daily rate.

- Proof of company registration (e.g., commercial register excerpt)
- Offer on official company letterhead
- CV of expert(s)



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Lot 2: WP 2 + Project Management: International Healthcare Sector Expert(s) (Director/Senior Level) with Project Management, Project Finance, Marketing and Event Management Background

The International Healthcare Sector Expert(s) is responsible for the general project management and will be in liaison with the local project manager and AGHA. Therefore, he/she will be responsible to coordinate and manage activities related to the general project management and specific project management related to the work packages of the project. In addition to ensuring the implementation of respective activities, such as coordinating training sessions, their tasks also include formal/administrative activities, such as supporting AGHA in requesting quotations (procurement), project documentation, participation in project meetings, project reporting, etc.

The expert is main responsible for organising and executing work package 2 (Access to Funds) with the support of the expert of Lot 4. This means, that the expert is required to have the appropriate specialist knowledge, execute meetings, trainings, workshops or any other related activities.

Required minimum qualifications for expert(s) (otherwise exclusion from the selection process):

- Project Management, Project Finance, Marketing and Event Management Background (References, to be provided in the CV)
- 10 years + working experiences (To be proven with the CV)
- 10 or more reference activities in Sub-Saharan Africa (References, to be provided in the CV)
- At least 1 reference project in Senegal (References, to be provided in the CV)
- At least Master in Management related studies
- Event Management Certification (e.g. "Ausbildung", Bachelor or Master)
- Fluent in English and German

Requirements for your offer (otherwise exclusion from the selection process):

Please provide us with a daily rate, including taxes, if applicable. In particular, any possible VAT calculation should be included in the offer. Specify the desired payment terms in your offer, but no less than 30 days after receipt of the invoice and proof of performance (time sheets). When preparing the offer, please assume the following maximum budget, which may be adjusted by AGHA during the project: €15,650.00.

Please confirm that the daily rate applies both at the expert's usual place of residence and in Senegal. Additionally, per diem allowances for meals will be reimbursed according to the German Federal Travel Expenses Act during international trips. Flight and hotel bookings will generally be made by our association.



Please confirm in your offer that you can carry out the tasks outlined in the project description within the specified maximum budget, considering your desired daily rate.

- Proof of company registration (e.g., commercial register excerpt)
- Offer on official company letterhead
- CV of expert(s)



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Lot 3: WP 1: WHO-Pre-Qualification Expert(s)

The WHO-Pre-Qualification Expert(s) is main responsible for organising and executing work package 1 (Introductory Trainings and (in the long term) Mentoring on WHO-Pre-Qualification) with the support of the expert of Lot 1 and 2. This means, that the expert is required to have the appropriate specialist knowledge, execute meetings, trainings, workshops or any other related activities.

The expert may assist the other experts in the other work packages as well as and if required.

Required minimum qualifications for expert(s) (otherwise exclusion from the selection process):

- 3 or more WHO-PQ or GMP reference activities (References, to be provided in the CV)
- Healthcare- and/or Pharma- related Bachelor Degree or higher
- Fluent in English

Requirements for your offer (otherwise exclusion from the selection process):

Please provide us with a daily rate, including taxes, if applicable. In particular, any possible VAT calculation should be included in the offer.

Specify the desired payment terms in your offer, but no less than 30 days after receipt of the invoice and proof of performance (time sheets).

When preparing the offer, please assume the following maximum budget, which may be adjusted by AGHA during the project: €16,250.00.

Please confirm that the daily rate applies both at the expert's usual place of residence and in Senegal. Additionally, per diem allowances for meals will be reimbursed according to the German Federal Travel Expenses Act during international trips. Flight and hotel bookings will generally be made by our association.

Please confirm in your offer that you can carry out the tasks outlined in the project description within the specified maximum budget, considering your desired daily rate.

- Proof of company registration (e.g., commercial register excerpt)
- Offer on official company letterhead
- CV of expert(s)



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Lot 4: WP 2-3: International Healthcare Sector Expert(s) (Director/Senior Level)

The International Healthcare Sector Expert is main responsible for organising and executing work package 3 (Planning and Networking Assistance for Frankfurt 2025). This means, that the expert is required to have the appropriate specialist knowledge, visit CPHI together with the delegation from Senegal and other related activities. He / she will be assisted by the local- and international project manager (Lot 1 and Lot 2) as well as by the Project Manager to coordinate meetings at CPHI (Lot 5).

Also, the International Healthcare Sector Expert(s) is responsible to support the Expert of Lot 2 in the implementation of work package 2 (Access to Funds).

The expert may assist the other experts in the other work packages as well as and if required.

Required minimum qualifications for expert(s) (otherwise exclusion from the selection process):

- Project Management and High-Level Networking Experiences (References, to be provided in the CV)
- 10 years + working experiences (To be proven with the CV)
- 10 or more reference activities in Sub-Saharan Africa (References, to be provided in the CV)
- At least 1 reference project related to Senegal (References, to be provided in the CV)
- At least diploma or master degree
- Fluent in English, French and German

Requirements for your offer (otherwise exclusion from the selection process):

Please provide us with a daily rate, including taxes, if applicable. In particular, any possible VAT calculation should be included in the offer.

Specify the desired payment terms in your offer, but no less than 30 days after receipt of the invoice and proof of performance (time sheets).

When preparing the offer, please assume the following maximum budget, which may be adjusted by AGHA during the project: €10,000.00.

Please confirm that the daily rate applies both at the expert's usual place of residence and in Senegal. Additionally, per diem allowances for meals will be reimbursed according to the German Federal Travel Expenses Act during international trips. Flight and hotel bookings will generally be made by our association.

Please confirm in your offer that you can carry out the tasks outlined in the project description within the specified maximum budget, considering your desired daily rate.



- Proof of company registration (e.g., commercial register excerpt) Offer on official company letterhead
- CV of expert(s)



Below, you will find the lot description and requirements. The award is based on the evaluation of qualifications and price, as summarised in the document Award Criteria. By submitting your offer, you commit to delivering the respective services upon acceptance. Travel expenses for experts will be covered separately in accordance with the association's guidelines and, if applicable, project-specific regulations.

Lot 5: WP 4: International Fire Protection Expert(s)

The International Fire Protection Expert is main responsible for the work package 4 "Fire Hazard Assessment and Capacity Building". The International Fire Protection Expert will be responsible to plan, prepare and execute the capacity building (trainings) as indicated in the project description. The expert is also responsible to assist AGHA in the procurement of training and fire protection equipment.

For the Company Assessment the expert will support the Local Fire Protection Expert by verifying the assessment done by the local expert.

The expert may assist the other experts in the other work packages as well as and if required.

Required minimum qualifications for expert(s) (otherwise exclusion from the selection process):

- At least one related certification (e.g. from Germany "Brandschutzbeauftragter" / "Fire Safety Officer")
- At least five years experiences as a trainer (To be proven with the CV)
- 10 or more references related to fire protection (References, to be provided in the CV)
- Fluent in English

Requirements for your offer (otherwise exclusion from the selection process):

Please provide us with a daily rate, including taxes, if applicable. In particular, any possible VAT calculation should be included in the offer.

Specify the desired payment terms in your offer, but no less than 30 days after receipt of the invoice and proof of performance (time sheets).

When preparing the offer, please assume the following maximum budget, which may be adjusted by AGHA during the project: €12,350.00.

Please confirm that the daily rate applies both at the expert's usual place of residence and in Senegal. Additionally, per diem allowances for meals will be reimbursed according to the German Federal Travel Expenses Act during international trips. Flight and hotel bookings will generally be made by our association.

Please confirm in your offer that you can carry out the tasks outlined in the project description within the specified maximum budget, considering your desired daily rate.



- Proof of company registration (e.g., commercial register excerpt) Offer on official company letterhead
- CV of expert(s)



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Lot 6: WP 4: Local Fire Protection Expert(s)

The Local Fire Protection Expert is main responsible for the Company Assessment of work package 4 "Fire Hazard Assessment and Capacity Building" as per the project description. The expert may support AGHA in the procurement of training and fire protection equipment. The expert may assist the other experts in the other work packages as well as and if required.

Required minimum qualifications for expert(s) (otherwise exclusion from the selection process):

- At least one related certification (e.g. from Germany "Brandschutzbeauftragter" / "Fire Safety Officer")
- Expert is based in Senegal
- At least five years experiences in the area of fire protection / assessments in Senegal (To be proven with the CV)
- Fluent in French

Requirements for your offer (otherwise exclusion from the selection process):

Please provide us with a daily rate, including taxes, if applicable. In particular, any possible VAT calculation should be included in the offer.

Specify the desired payment terms in your offer, but no less than 30 days after receipt of the invoice and proof of performance (time sheets).

When preparing the offer, please assume the following maximum budget, which may be adjusted by AGHA during the project: €7,000.00.

Please confirm in your offer that you can carry out the tasks outlined in the project description within the specified maximum budget, considering your desired daily rate.

- Proof of company registration (e.g., commercial register excerpt)
- Offer on official company letterhead
- CV of expert(s)